

ATTACHMENT A

ACCC Collaborations and Programs in Support of New Jersey's Economic Growth Strategy

The Governor's Economic Development Plan proposed seven (7) ways for community colleges to support the State of New Jersey's new Economic Growth Strategy. Below is a brief summary of ACCC's supportive programs, services, and collaborations.

1. **Include a member of the NJ Community College Training Action Team on the State's Comprehensive Account Management Team.** ACCC was involved in the initial planning for the development of the Business & Labor for Stronger Community Colleges project. In addition to the planning effort, ACCC recruited the two representatives on the statewide group from the ACCC service area: Mac Seelig, President of AC Coin & Slot and Bob McDevitt, President of Local 54 of the Hotel and Restaurant Employees union.
2. **Link the State's Web Portal for businesses to information about community college training programs.** ACCC is a founding member of the NJ Community College Workforce Consortium since it was organized as part of the NJ Council of County Colleges. Currently, the president of ACCC is on the executive committee of the Consortium and serves as the liaison from the Council of County College presidents to the Consortium.
3. **Use community colleges to establish new High Skills Partnership Institutes.**
 - A. **Credit Initiatives.** ACCC has several partnerships in high skills workforce development, including:
 - **Academy of Culinary Arts:** Founded in 1982, the ACA has worked successfully with the Food & Beverage industry in southern New Jersey and beyond the routine program has created initiatives like the Bilingual Culinary Program, among others.
 - **Nursing Partnership:** This is a recent partnership with Southern Ocean County Hospital, Ocean County College, and Burlington County College to expand capacity for nursing program in using a shared instructional delivery model to service an underserved region located equidistant to northeastern Atlantic County, Southern Ocean County, and Eastern Burlington County. NJ Place Technical Studies Degree Programs
 - **NJ Place Technical Studies Degree Programs:** These are partnerships with local trade union apprentice training programs allowing for career ladder access into Associate in Applied Science Technical Studies Degrees (Business Management Options)
 - B. **Continuing Education Initiatives.** ACCC has a long and successful history of initiating institute programs in partnership with area high growth industry sectors, among them:

- Casino Career Institute: Founded 1978 in collaboration with the emerging gaming industry and continued training programs to meet the industry's workforce development needs. Close working relationship and partnerships with individual properties. Adjunct instructors are active employees in the industry.
- Institute for Service Excellence: Founded in 2003, this 6-partner collaboration includes ACCC and the National Retail Federation – a trade association representing the major corporations in the retail industry. ISE headquarters in Hamilton Mall is expected to open in February 2007.
- Non-Profit Institute: Founded in 2004, this training program is now working in close collaboration with Stockton College and 12 non-profit partners to train employees and help build institutional capacity for nonprofit charities working in youth programs and addressing gangs and violence.
- Health Professions Institute: Founded in 2004, this training program was developed with AtlantiCare, Shore Memorial Hospital and Burdette Tomlin Memorial Hospital, along with other health provider partners. Specialized allied and auxiliary health care training has begun and will expand upon completion of the renovations at the Worthington Atlantic City Campus.

4. Use the NJ Community College Consortium for Workforce and Economic Development to deliver training through the new High Growth Workforce Investment Grants.

- ACCC involvement with the Consortium – ACCC is a founding member of the NJ Community College Consortium and works closely with the consortium staff on training delivery in Atlantic and Cape May Counties.
- ACCC involvement with High Growth Workforce Investment Grants – ACCC received a \$613,000 contract for the Hospitality Sector in partnership with our long time Casino Consortium partners for incumbent worker training in 2007. Staff members are working with a consortium of area banks for a Finance Industry application due in mid-February. We are looking for partners for the High Growth Literacy Grants due to be noticed in February 2007.

5. Use community colleges to support the revitalization of the State's cities. ACCC has recently strengthened its urban presence through the Worthington Atlantic City Campus in both credit and non-credit programs. City residents can now acquire a full two-year degree at WACC, the HPI will be located there for expanded health care training, Out of School Youth programs have been located there, and the CCI operates exclusively at that site.

6. Use community colleges to support the Edison Innovation Fund. Not applicable since currently the Edison Innovation Fund support research institutions.

7. Use community colleges to promote international business development. ACCC has been partnering with the gaming industry, educational institutions and related hospitality businesses to enhance training opportunities in a global environment. CCI, in particular, has international products and has active partnerships across the country and across the globe.